



**NHDOT, Bureau of Turnpikes**

**Update as of 09/30/2021**

## **New Hampshire Turnpike System**

# **Traffic & Revenue (Actual & Estimate)**

**Fiscal Year 2010 to Fiscal Year 2029**

This unaudited report is used for informational and management purposes only and is distinct from the financial accounting records of the Department of Transportation.

See notes on following page.

# New Hampshire Turnpike System

## Traffic & Revenue Notes

### September 30, 2021

Fiscal Years 2000 – 2005 includes miscellaneous revenue, such as property damage. Fiscal Year 2006 and thereafter is limited to toll receipts and expected E-ZPass toll revenue.

During the conversion of the toll collection system (March – June 2005) Traffic was estimated using actual F/Y 05 growth rates for each plaza.

Beginning July 2005, the discount on tolls was reduced from 50% to 30% for passenger vehicles and from 30% to 10% for commercial vehicles. The discounts changed with the conversion to E-ZPass from the token and commercial charge card programs.

Toll Fares were increased on October 22, 2007 at Hooksett Main Toll, Bedford Main Toll, Rochester Toll, Dover Toll, Hampton Main Toll and Hampton Side Toll.

Toll Fares were increased on July 1, 2009 at Hampton Main Toll.

With the transition to the new Toll Collection System (TCS) in Oct 2013 some T&R reports now capture the Auditing toll adjustments processed through the date of publication.

The May 2014 traffic volumes and revenue totals have been updated to include transactions that occurred in May but were delayed in being processed and posted until early July, 2014.

Merrimack Exit 12 (Bedford Rd) Plaza closed Effective 7/18/2014 9:00pm.

1/27/2015 All Toll Collection was suspended for 24 hours system wide due to Blizzard Juno.

March 2017 was the transition month of our E-ZPass Back Office System (BOS) from Conduent to Cubic.

Minor adjustments are made periodically to reconcile fiscal year totals when audit adjustments are made to prior months.

August and September 2018 E-ZPass Revenue and Violation Tolls were restated due to an August BOS reporting error found after the September report was issued. Correction made before subsequent reports were issued.

# **New Hampshire Turnpike System Traffic & Revenue Notes September 30, 2021**

Fiscal Years 2020-2029 estimates based on projections in Jacobs Engineering Group, Inc. Traffic & Revenue Study dated October 23, 2019.

Merrimack Exit 11 Plaza closed Effective 12/31/2019 11:59pm.

March 2020 and continuing onward through 2020, the State of NH as well as nationally throughout the country, the COVID -19 pandemic created large decreases traffic which in turn negatively impacted revenue. Due to COVID 19, changes in the tolling operation were made, which effected violations, traffic and revenue as follows:

- Reduced shift operation in the Toll Plazas from three (3) shifts with 24 hr. operation to two shifts (2) for 16 hr. operation (5 am to 9 pm) and implemented cashless tolling operation (All Electronic Tolling) from 9 pm to 5 am on March 30, 2019
- Toll Attendants collected exact change only for the toll fare from March 30, 2020 to May 15, 2020 during the above hours of operation.

Revised Fiscal Years 2022-2029 estimates based on projections in Stantec Consulting Services, Inc. COVID-19 Traffic and Revenue forecasts dated January 2021.

Airport Access Road opened FY 2012  
 Open Road Tolling: Hampton Main FY 2010,  
 Hooksett Main FY 2013, Bedford Main FY 2017

**Total Turnpike System**  
**Unaudited Traffic and Revenue**

Projection Revision Date 01-20-2021

| Vehicle Transactions |                      |                      |                      |                      |                      |                      |                      |                      |                      |                      |
|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| MONTH                | FY 2010              | FY 2011              | FY 2012              | FY 2013              | FY 2014              | FY 2015              | FY 2016              | FY 2017              | FY 2018              | FY 2019              |
| JUL                  | 10,543,105           | 10,903,652           | 10,915,652           | 10,824,827           | 10,919,300           | 11,224,606           | 11,633,298           | 11,867,089           | 11,924,124           | 12,135,568           |
| AUG                  | 10,798,908           | 11,075,018           | 10,739,390           | 11,104,947           | 11,426,197           | 11,469,605           | 11,718,591           | 12,071,754           | 12,268,728           | 12,409,406           |
| SEP                  | 9,364,361            | 9,443,462            | 9,536,666            | 9,261,485            | 9,501,861            | 9,661,726            | 10,182,018           | 10,515,298           | 10,611,669           | 10,667,837           |
| OCT                  | 9,313,910            | 9,504,617            | 9,390,601            | 9,160,561            | 9,755,589            | 9,807,441            | 10,255,590           | 10,414,923           | 10,794,352           | 10,854,146           |
| NOV                  | 8,226,929            | 8,482,616            | 8,471,971            | 8,469,831            | 8,571,778            | 8,444,515            | 9,003,779            | 9,330,994            | 9,627,858            | 9,436,887            |
| DEC                  | 8,367,751            | 8,464,542            | 8,497,262            | 8,199,594            | 8,458,100            | 8,812,242            | 9,207,856            | 9,198,512            | 9,192,603            | 9,611,695            |
| JAN                  | 7,929,765            | 7,759,430            | 7,843,741            | 8,060,280            | 7,983,237            | 7,771,836            | 8,581,295            | 8,930,840            | 8,745,359            | 8,928,243            |
| FEB                  | 7,550,715            | 7,433,612            | 7,822,756            | 7,122,177            | 7,483,660            | 7,142,440            | 8,384,216            | 7,999,087            | 8,484,086            | 8,550,121            |
| MAR                  | 8,636,323            | 8,613,807            | 8,271,551            | 8,442,312            | 8,664,323            | 8,839,689            | 9,227,491            | 9,141,501            | 9,184,219            | 9,581,462            |
| APR                  | 8,622,878            | 8,351,527            | 8,272,797            | 8,454,477            | 8,800,960            | 8,934,421            | 9,149,804            | 9,284,287            | 9,404,592            | 9,577,409            |
| MAY                  | 9,271,575            | 9,092,761            | 9,222,067            | 9,426,493            | 9,679,771            | 9,914,275            | 10,161,058           | 10,395,883           | 10,694,459           | 10,787,686           |
| JUN                  | 9,719,856            | 9,598,822            | 9,735,093            | 9,716,098            | 10,234,138           | 10,288,587           | 10,848,637           | 11,023,235           | 11,200,746           | 11,159,354           |
| <b>FY TOTAL:</b>     | <b>108,336,076</b>   | <b>108,723,856</b>   | <b>108,718,537</b>   | <b>108,243,082</b>   | <b>111,478,914</b>   | <b>112,301,383</b>   | <b>118,353,633</b>   | <b>120,173,403</b>   | <b>122,132,796</b>   | <b>123,699,814</b>   |
| Actual Growth Rate   | 0.63%                | 0.36%                | 0.00%                | -0.44%               | 2.99%                | 0.74%                | 5.39%                | 1.54%                | 1.63%                | 1.28%                |
| Toll Revenue         |                      |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| MONTH                | FY 2010              | FY 2011              | FY 2012              | FY 2013              | FY 2014              | FY 2015              | FY 2016              | FY 2017              | FY 2018              | FY 2019              |
| JUL                  | \$11,860,029         | \$12,207,382         | \$12,238,520         | \$12,039,869         | \$12,118,083         | \$12,329,128         | \$12,994,891         | \$13,253,627         | \$13,125,564         | \$13,453,045         |
| AUG                  | \$12,239,340         | \$12,466,246         | \$11,977,482         | \$12,375,157         | \$12,696,871         | \$12,810,669         | \$13,133,519         | \$13,540,463         | \$13,237,985         | \$13,805,264         |
| SEP                  | \$10,226,189         | \$10,272,541         | \$10,360,825         | \$9,963,213          | \$10,189,303         | \$10,471,181         | \$11,141,938         | \$11,447,696         | \$11,324,839         | \$11,494,456         |
| OCT                  | \$10,035,953         | \$10,236,598         | \$10,030,625         | \$9,713,670          | \$10,365,517         | \$10,542,136         | \$11,061,884         | \$11,207,849         | \$11,403,215         | \$11,248,216         |
| NOV                  | \$8,767,559          | \$9,031,082          | \$9,017,837          | \$8,918,917          | \$8,972,898          | \$8,994,645          | \$9,617,530          | \$9,902,248          | \$10,158,963         | \$9,927,568          |
| DEC                  | \$8,747,298          | \$8,817,461          | \$8,942,223          | \$8,522,175          | \$8,702,340          | \$9,253,055          | \$9,685,922          | \$9,375,342          | \$9,538,771          | \$10,031,028         |
| JAN                  | \$8,184,991          | \$8,050,430          | \$8,143,658          | \$8,302,298          | \$8,132,168          | \$8,079,443          | \$8,943,619          | \$9,301,898          | \$8,955,281          | \$9,283,864          |
| FEB                  | \$7,847,059          | \$7,742,281          | \$8,144,885          | \$7,365,717          | \$7,689,444          | \$7,407,567          | \$8,760,974          | \$8,194,533          | \$8,767,958          | \$8,878,531          |
| MAR                  | \$8,974,926          | \$8,959,796          | \$8,619,100          | \$8,770,623          | \$8,867,367          | \$9,184,009          | \$9,661,418          | \$9,410,495          | \$9,490,409          | \$9,982,682          |
| APR                  | \$9,201,682          | \$8,835,432          | \$8,787,271          | \$8,888,948          | \$9,135,594          | \$9,479,398          | \$9,722,103          | \$9,650,503          | \$9,901,270          | \$10,121,714         |
| MAY                  | \$9,932,824          | \$9,750,828          | \$9,862,109          | \$10,028,141         | \$10,221,495         | \$10,689,433         | \$10,956,082         | \$11,021,743         | \$11,331,046         | \$11,487,046         |
| JUN                  | \$10,550,304         | \$10,379,913         | \$10,513,803         | \$10,532,176         | \$10,837,852         | \$11,174,377         | \$11,781,893         | \$11,834,032         | \$12,123,452         | \$11,633,221         |
| <b>FY TOTAL:</b>     | <b>\$116,668,154</b> | <b>\$116,749,990</b> | <b>\$116,638,339</b> | <b>\$115,420,905</b> | <b>\$117,928,932</b> | <b>\$120,415,041</b> | <b>\$127,461,774</b> | <b>\$128,140,427</b> | <b>\$129,368,753</b> | <b>\$131,346,635</b> |
| Actual Growth Rate   | 11.36%               | 0.16%                | -0.10%               | -1.04%               | 2.17%                | 2.11%                | 5.85%                | 0.53%                | 0.95%                | 1.54%                |

Eff: Oct 2013 with the new TCS install  
 T and R reports may capture Auditing toll adjustments

Airport Access Road opened FY 2012  
 Open Road Tolling: Hampton Main FY 2010,  
 Hooksett Main FY 2013, Bedford Main FY 2017

**Total Turnpike System**  
**Unaudited Traffic and Revenue**

Projection Revision Date 01-20-2021

| MONTH              | FY 2020            | FY 2021            | FY 2022            | FY 2023            | FY 2024            | FY 2025            | FY 2026            | FY 2027            | FY 2028            | FY 2029            |
|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| JUL                | 12,276,230         | 9,856,629          | 11,234,229         | 11,740,517         | 12,041,252         | 12,299,964         | 12,511,173         | 12,706,653         | 12,888,012         | 13,045,174         |
| AUG                | 12,657,348         | 10,264,564         | 11,373,932         | 11,886,797         | 12,191,177         | 12,452,867         | 12,666,364         | 12,863,987         | 13,047,304         | 13,206,142         |
| SEP                | 10,816,340         | 9,259,328          | 10,032,926         | 10,484,399         | 10,753,089         | 10,983,629         | 11,171,516         | 11,345,252         | 11,506,084         | 11,646,067         |
| OCT                | 11,091,577         | 9,208,984          | 10,220,671         | 10,680,434         | 10,954,728         | 11,189,679         | 11,380,984         | 11,557,698         | 11,720,988         | 11,863,689         |
| NOV                | 9,658,556          | 7,323,426          | 8,130,801          | 8,495,595          | 8,714,085          | 8,901,216          | 9,053,702          | 9,194,401          | 9,324,274          | 9,438,167          |
| DEC                | 9,326,847          | 7,091,687          | 7,873,952          | 8,226,104          | 8,437,889          | 8,619,123          | 8,766,840          | 8,902,959          | 9,028,404          | 9,138,898          |
| JAN                | 9,213,038          | 7,177,681          | 7,963,070          | 8,318,640          | 8,532,617          | 8,715,607          | 8,864,702          | 9,002,069          | 9,128,588          | 9,240,163          |
| FEB                | 8,789,478          | 6,691,071          | 7,422,893          | 7,754,333          | 7,953,752          | 8,124,129          | 8,262,835          | 8,390,616          | 8,508,237          | 8,612,056          |
| MAR                | 7,099,030          | 8,104,227          | 8,995,477          | 9,398,271          | 9,640,075          | 9,846,891          | 10,015,324         | 10,170,610         | 10,313,736         | 10,439,680         |
| APR                | 4,292,949          | 8,245,251          | 9,154,858          | 9,566,646          | 9,812,783          | 10,023,719         | 10,195,619         | 10,354,345         | 10,500,998         | 10,629,308         |
| MAY                | 6,236,984          | 9,404,608          | 10,441,516         | 10,912,577         | 11,192,917         | 11,433,331         | 11,629,189         | 11,810,278         | 11,977,867         | 12,123,831         |
| JUN                | 8,216,389          | 10,413,459         | 11,559,455         | 12,081,656         | 12,391,817         | 12,657,936         | 12,874,741         | 13,075,333         | 13,261,133         | 13,422,587         |
| <b>FY TOTAL:</b>   | <b>109,672,766</b> | <b>103,040,915</b> | <b>114,403,779</b> | <b>119,545,971</b> | <b>122,616,180</b> | <b>125,248,089</b> | <b>127,392,989</b> | <b>129,374,201</b> | <b>131,205,626</b> | <b>132,805,763</b> |
| Actual Growth Rate | -11.34%            | -6.05%             | 11.03%             | 4.49%              | 2.57%              | 2.15%              | 1.71%              | 1.56%              | 1.42%              | 1.22%              |

  

| MONTH              | FY 2020              | FY 2021              | FY 2022              | FY 2023              | FY 2024              | FY 2025              | FY 2026              | FY 2027              | FY 2028              | FY 2029              |
|--------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| JUL                | \$13,466,314         | \$10,960,116         | \$12,527,964         | \$12,899,362         | \$13,113,067         | \$13,436,769         | \$13,674,991         | \$13,902,235         | \$14,119,932         | \$14,307,929         |
| AUG                | \$13,787,178         | \$11,492,865         | \$12,788,841         | \$13,170,193         | \$13,387,776         | \$13,718,105         | \$13,961,147         | \$14,193,026         | \$14,415,165         | \$14,606,953         |
| SEP                | \$11,602,967         | \$10,358,163         | \$11,141,691         | \$11,469,884         | \$11,652,147         | \$11,941,316         | \$12,151,967         | \$12,352,768         | \$12,544,775         | \$12,711,150         |
| OCT                | \$11,798,429         | \$10,270,882         | \$11,243,245         | \$11,569,827         | \$11,744,559         | \$12,039,011         | \$12,251,006         | \$12,452,871         | \$12,645,592         | \$12,813,115         |
| NOV                | \$10,174,050         | \$8,054,286          | \$8,819,692          | \$9,071,234          | \$9,205,431          | \$9,437,472          | \$9,603,607          | \$9,761,680          | \$9,912,451          | \$10,043,804         |
| DEC                | \$9,734,686          | \$7,698,263          | \$8,430,644          | \$8,665,056          | \$8,792,383          | \$9,014,534          | \$9,172,980          | \$9,323,587          | \$9,467,034          | \$9,592,398          |
| JAN                | \$9,716,302          | \$7,794,532          | \$8,531,749          | \$8,767,804          | \$8,897,872          | \$9,121,848          | \$9,281,752          | \$9,433,714          | \$9,578,359          | \$9,704,929          |
| FEB                | \$9,318,673          | \$7,202,418          | \$7,884,338          | \$8,103,044          | \$8,222,415          | \$8,429,238          | \$8,576,656          | \$8,716,742          | \$8,850,004          | \$8,966,723          |
| MAR                | \$7,854,000          | \$8,833,696          | \$9,672,357          | \$9,943,903          | \$10,089,879         | \$10,344,333         | \$10,525,893         | \$10,698,512         | \$10,862,922         | \$11,006,578         |
| APR                | \$4,977,544          | \$9,067,246          | \$9,928,640          | \$10,216,286         | \$10,368,396         | \$10,629,333         | \$10,816,655         | \$10,994,992         | \$11,165,215         | \$11,313,271         |
| MAY                | \$6,982,409          | \$10,332,307         | \$11,311,896         | \$11,647,675         | \$11,826,035         | \$12,121,687         | \$12,335,566         | \$12,539,418         | \$12,734,276         | \$12,903,212         |
| JUN                | \$9,130,854          | \$11,518,175         | \$12,608,495         | \$12,985,569         | \$13,188,222         | \$13,516,879         | \$13,755,766         | \$13,983,564         | \$14,201,494         | \$14,390,122         |
| <b>FY TOTAL:</b>   | <b>\$118,543,205</b> | <b>\$113,582,941</b> | <b>\$124,889,551</b> | <b>\$128,509,837</b> | <b>\$130,488,182</b> | <b>\$133,750,525</b> | <b>\$136,107,985</b> | <b>\$138,353,110</b> | <b>\$140,497,220</b> | <b>\$142,360,182</b> |
| Actual Growth Rate | -9.75%               | -4.18%               | 9.95%                | 2.90%                | 1.54%                | 2.50%                | 1.76%                | 1.65%                | 1.55%                | 1.33%                |

Eff: Oct 2013 with the new TCS install  
 T and R reports may capture Auditing toll adjustments





Report Date : 10/14/2021  
Time : 12:36:50PM

# NEW HAMPSHIRE DOT



Report No: H0ST0036

## TRAFFIC AND REVENUE SUMMARY REPORT

Reporting Period From: 9/1/2021 To: 9/30/2021

Parameters selected: Revenue Day From: 9/1/2021 - To: 9/30/2021 - Plaza: ALL

### System Total

| TRAFFIC         | Start Date to End Date |                 |               |            | Start Date Fiscal Year Begin to End Date          |                 |                |            |          |
|-----------------|------------------------|-----------------|---------------|------------|---|-----------------|----------------|------------|----------|
|                 | Class                  | This Year       | Last Year     | Difference | % Change  | This Year       | Last Year      | Difference | % Change |
|                 | (A)                    | (B)             | (C)           | (D)        | (E)   | (F)             | (G)            | (H)        | (I)      |
| Unknown         | 995,403                | 781,692         | 213,711       | 27.34      | 3,199,575   | 2,539,743       | 659,832        | 25.98      |          |
| 1               | 8,307,374              | 7,748,528       | 558,846       | 7.21       | 27,179,895  | 24,619,466      | 2,560,429      | 10.40      |          |
| 2               | 63,923                 | 68,472          | (4,549)       | (6.64)     | 220,096   | 226,708         | (6,612)        | (2.92)     |          |
| 3               | 54,694                 | 53,171          | 1,523         | 2.86       | 183,620   | 170,094         | 13,526         | 7.95       |          |
| 4               | 1,718                  | 1,552           | 166           | 10.70      | 11,830  | 6,328           | 5,502          | 86.95      |          |
| 5               | 186,531                | 178,006         | 8,525         | 4.79       | 564,876   | 533,892         | 30,984         | 5.80       |          |
| 6               | 43,673                 | 41,613          | 2,060         | 4.95       | 129,885   | 122,243         | 7,642          | 6.25       |          |
| 7               | 47,097                 | 49,665          | (2,568)       | (5.17)     | 150,564   | 149,468         | 1,096          | 0.73       |          |
| 8               | 263,990                | 267,368         | (3,378)       | (1.26)     | 795,232   | 800,791         | (5,559)        | (0.69)     |          |
| 9               | 65,254                 | 65,417          | (163)         | (0.25)     | 195,918   | 200,447         | (4,529)        | (2.26)     |          |
| 10              | 2,471                  | 2,792           | (321)         | (11.50)    | 7,306   | 8,397           | (1,091)        | (12.99)    |          |
| 11              | 508                    | 833             | (325)         | (39.02)    | 1,526   | 2,313           | (787)          | (34.03)    |          |
| 12              | 290                    | 219             | 71            | 32.42      | 764   | 631             | 133            | 21.08      |          |
| Total           | 10,032,926             | 9,259,328       | 773,598       | 8.35       | 32,641,087  | 29,380,521      | 3,260,566      | 11.10      |          |
| Cars (0-4)      | 9,423,112              | 8,653,415       | 769,697       | 8.89       | 30,795,016  | 27,562,339      | 3,232,677      | 11.73      |          |
| Trucks (5-12)   | 609,814                | 605,913         | 3,901         | 0.64       | 1,846,071   | 1,818,182       | 27,889         | 1.53       |          |
| Total           | 10,032,926             | 9,259,328       | 773,598       | 8.35       | 32,641,087  | 29,380,521      | 3,260,566      | 11.10      |          |
| Non-Revenue     | 35,300                 | 35,381          | (81)          | (0.23)     | 97,311  | 104,077         | (6,766)        | (6.50)     |          |
| REVENUE         | Start Date to End Date |                 |               |            | Start Date Fiscal Year Begin to Selected End Date |                 |                |            |          |
|                 | This Year              | Last Year       | Difference    | % Change   | This Year   | Last Year       | Difference     | % Change   |          |
|                 | (B)                    | (C)             | (D)           | (E)        | (F)   | (G)             | (H)            | (I)        |          |
| Cash Revenue    | \$1,534,464.19         | \$1,550,906.28  | (\$16,442.09) | (1.06)     | \$5,337,728.01                                    | \$5,189,518.45  | \$148,209.56   | 2.86       |          |
| E-ZPass Revenue | \$9,207,818.82         | \$8,445,586.24  | \$762,232.58  | 9.03       | \$30,015,586.19                                   | \$26,613,921.43 | \$3,401,664.76 | 12.78      |          |
| Violation Tolls | \$399,407.77           | \$361,670.57    | \$37,737.20   | 10.43      | \$1,105,181.40                                    | \$1,007,704.60  | \$97,476.80    | 9.67       |          |
| Total           | \$11,141,690.78        | \$10,358,163.09 | \$783,527.69  | 7.56       | \$36,458,495.60                                   | \$32,811,144.48 | \$3,647,351.12 | 11.12      |          |

#### Notes:

1. E-ZPass Revenue - Source : ACS Report Q15
2. Violation Tolls - Source : ACS Report 38
3. Traffic is based on revenue day ( 11:45 pm to 11:45 pm)
4. 'Unknown' class is indicated for no transponder reads.
5. Class is based on the Toll Collector/AVI classification.
6. Retail Sales revenue is not included in the cash revenue on this report.
7. The class will not be listed in column A if there is no data.

**STATE OF NEW HAMPSHIRE  
BUREAU OF TURNPIKES  
TOTAL TOLL SYSTEM  
FISCAL YEAR 2021 v. 2022  
09/2020 vs 09/2021**

|                                  | TRAFFIC FYTD |            |            |          | REVENUE FYTD  |               |              |          |
|----------------------------------|--------------|------------|------------|----------|---------------|---------------|--------------|----------|
|                                  | FY2022       | FY2021     | Difference | % Change | FY2022        | FY2021        | Difference   | % Change |
| Hooksett Main                    | 7,701,330    | 6,914,327  | 787,003    | 11.4%    | \$ 7,184,945  | \$ 6,524,241  | \$ 660,704   | 10.1%    |
| Rochester                        | 3,089,478    | 2,941,758  | 147,720    | 5.0%     | \$ 2,054,937  | \$ 1,981,706  | \$ 73,231    | 3.7%     |
| Dover                            | 4,176,624    | 3,868,850  | 307,774    | 8.0%     | \$ 2,792,383  | \$ 2,645,463  | \$ 146,920   | 5.6%     |
| Hampton Main                     | 8,116,311    | 6,892,226  | 1,224,085  | 17.8%    | \$ 16,858,133 | \$ 14,643,021 | \$ 2,215,113 | 15.1%    |
| Hampton Side                     | 3,923,308    | 3,672,098  | 251,210    | 6.8%     | \$ 2,856,393  | \$ 2,711,884  | \$ 144,510   | 5.3%     |
| Hooksett Ramp                    | 811,054      | 770,821    | 40,233     | 5.2%     | \$ 430,311    | \$ 415,625    | \$ 14,687    | 3.5%     |
| Bedford                          | 4,412,409    | 3,946,573  | 465,836    | 11.8%    | \$ 4,084,418  | \$ 3,706,683  | \$ 377,735   | 10.2%    |
| Merrimack Exit 11                | -            | -          | -          |          | \$ 422        | \$ 1,181      | \$ (759)     | -64.3%   |
| Merrimack Industrial             | 410,573      | 373,868    | 36,705     | 9.8%     | \$ 196,551    | \$ 181,341    | \$ 15,210    | 8.4%     |
| Merrimack Exit 12 (Bedford Road) | -            | -          | -          |          | \$ 2.50       | \$ 0.50       | \$ 2.00      | 400.0%   |
| System Total                     | 32,641,087   | 29,380,521 | 3,260,566  | 11.1%    | \$ 36,458,496 | \$ 32,811,144 | \$ 3,647,351 | 11.1%    |

Source: TRCS Report Host0036

\*Merrimack Exit 12 (Bedford Rd) Plaza closed effective 7/18/2014 9:00pm

\*Merrimack Exit 11 Plaza Closed effective 12/31/2019 11:59 pm

**New Hampshire Department of Transportation  
Bureau of Turnpikes  
Actual Traffic & Revenue  
Comparison to Prior Year  
Fiscal Year 2022 v. 2021**

| <u>MONTH</u> | <u>TRAFFIC MTD</u> |                |                 | <u>REVENUE MTD</u> |                |                 |
|--------------|--------------------|----------------|-----------------|--------------------|----------------|-----------------|
|              | <u>FY 2022</u>     | <u>FY 2021</u> | <u>% Change</u> | <u>FY 2022</u>     | <u>FY 2021</u> | <u>% Change</u> |
| JUL          | 11,234,229         | 9,856,629      | 14.0%           | \$ 12,527,964      | \$ 10,960,116  | 14.3%           |
| AUG          | 11,373,932         | 10,264,564     | 10.8%           | \$ 12,788,841      | \$ 11,492,865  | 11.3%           |
| SEP          | 10,032,926         | 9,259,328      | 8.4%            | \$ 11,141,691      | \$ 10,358,163  | 7.6%            |
| OCT          |                    | 9,208,984      | -100.0%         |                    | \$ 10,270,882  | -100.0%         |
| NOV          |                    | 7,323,426      | -100.0%         |                    | \$ 8,054,286   | -100.0%         |
| DEC          |                    | 7,091,687      | -100.0%         |                    | \$ 7,698,253   | -100.0%         |
| JAN          |                    | 7,177,681      | -100.0%         |                    | \$ 7,794,532   | -100.0%         |
| FEB          |                    | 6,691,071      | -100.0%         |                    | \$ 7,202,418   | -100.0%         |
| MAR          |                    | 8,104,227      | -100.0%         |                    | \$ 8,833,696   | -100.0%         |
| APR          |                    | 8,245,251      | -100.0%         |                    | \$ 9,067,246   | -100.0%         |
| MAY          |                    | 9,404,608      | -100.0%         |                    | \$ 10,332,307  | -100.0%         |
| JUN          |                    | 10,413,459     | -100.0%         |                    | \$ 11,518,175  | -100.0%         |
| FYTD         | 32,641,087         | 29,380,521     | 11.1%           | \$ 36,458,496      | \$ 32,811,144  | 11.1%           |
| FY TOTAL:    | 32,641,087         | 103,040,915    |                 | \$ 36,458,496      | \$ 113,582,941 |                 |

Source: TRCS Report Host0036 System Total

\*FYTD Report Host0036 Unaudited - may not include all adjustments

\*Merrimack Exit 12 (Bedford Rd) Plaza closed effective 7/18/2014 9:00pm

\*Merrimack Exit 11 Plaza Closed effective 12/31/2019 11:59 pm



**STATE OF NEW HAMPSHIRE  
BUREAU OF TURNPIKES  
EZPASS MARKET SHARE  
FISCAL YEAR 2022  
09/01/2021 to 09/30/2021**

**MARKET SHARE MTD**

**MARKET SHARE FYTD**

|                                | <b>AUTOS</b> | <b>TRUCKS</b> | <b>TOTAL</b> |  | <b>AUTOS</b> | <b>TRUCKS</b> | <b>TOTAL</b> | <b>% Change<br/>FY22 vs FY21</b> |
|--------------------------------|--------------|---------------|--------------|--|--------------|---------------|--------------|----------------------------------|
| Hampton Main                   | 85.13%       | 95.43%        | 86.14%       |  | 84.21%       | 95.26%        | 85.18%       | 0.8%                             |
| Hooksett Main                  | 81.91%       | 94.58%        | 82.66%       |  | 80.99%       | 94.31%        | 81.73%       | 1.4%                             |
| Bedford                        | 83.81%       | 95.94%        | 84.55%       |  | 83.21%       | 95.72%        | 83.95%       | 1.8%                             |
| Dover                          | 86.88%       | 96.39%        | 87.29%       |  | 86.27%       | 96.17%        | 86.68%       | 1.6%                             |
| Rochester                      | 85.28%       | 95.61%        | 85.68%       |  | 84.71%       | 95.68%        | 85.11%       | 1.6%                             |
| Hampton Ramp                   | 85.39%       | 95.67%        | 86.07%       |  | 84.20%       | 95.60%        | 84.92%       | 1.2%                             |
| Hooksett Ramp                  | 80.30%       | 96.11%        | 82.10%       |  | 79.89%       | 96.08%        | 81.64%       | 1.9%                             |
| Merrimack Industrial (Exit 10) | 80.48%       | 96.44%        | 81.16%       |  | 79.62%       | 96.14%        | 80.25%       | 3.1%                             |
| System Total                   | 84.27%       | 95.48%        | 85.02%       |  | 83.47%       | 95.31%        | 84.21%       | 1.4%                             |

Source: TRCS Report 39

Market Share Excel Spreadsheet

\*Merrimack Exit 12 (Bedford Rd) Plaza closed effective 7/18/2014 9:00pm

\*Merrimack Exit 11 Plaza Closed effective 12/31/2019 11:59 pm

**New Hampshire Department of Transportation  
Bureau of Turnpikes  
Actual Traffic & Estimated Revenue of Passenger & Commercial Vehicles  
Comparison to Prior Year  
Fiscal Year 2021 vs. 2022**

**PASSENGER TRAFFIC MTD**

**Estimated PASSENGER REVENUE MTD**

| MONTH     | FY 2021    | FY 2022    | % Change | FY 2021    |            |            | FY 2021<br>Passenger<br>Revenue % of<br>Total Revenue | FY 2022    |           |            | FY 2022<br>Passenger<br>Revenue % of<br>Total Revenue | Total<br>Revenue %<br>Change<br>2021 vs.<br>2022 |
|-----------|------------|------------|----------|------------|------------|------------|---|------------|-----------|------------|---|--|
|           |            |            |          | EZPass     | Cash       | Total      |   | EZPass     | Cash      | Total      |   |  |
| JUL       | 8,182,879  | 9,289,025  | 13.5%    | 6,453,315  | 1,670,472  | 8,123,787  | 79.9%   | 7,723,879  | 1,807,153 | 9,531,032  | 82.5%   | 17.3%  |
| AUG       | 8,571,064  | 9,388,194  | 9.5%     | 6,887,700  | 1,754,877  | 8,642,578  | 81.0%   | 7,838,207  | 1,796,686 | 9,634,892  | 82.0%   | 11.5%  |
| SEP       | 7,687,619  | 8,204,247  | 6.7%     | 6,065,885  | 1,449,102  | 7,514,987  | 78.7%   | 6,686,837  | 1,444,141 | 8,130,979  | 80.1%   | 8.2%   |
| OCT       | 7,633,310  |            | -100.0%  | 6,013,608  | 1,390,635  | 7,404,244  | 78.3%   |            |           | 0          | #DIV/0!   | -100.0%  |
| NOV       | 6,011,083  |            | -100.0%  | 4,555,040  | 1,043,795  | 5,598,835  | 75.6%   |            |           | 0          | #DIV/0!   | -100.0%  |
| DEC       | 5,779,128  |            | -100.0%  | 4,298,798  | 955,806    | 5,254,603  | 74.4%   |            |           | 0          | #DIV/0!   | -100.0%  |
| JAN       | 5,900,768  |            | -100.0%  | 4,432,634  | 970,820    | 5,403,454  | 75.7%   |            |           | 0          | #DIV/0!   | -100.0%  |
| FEB       | 5,482,819  |            | -100.0%  | 4,168,423  | 873,754    | 5,042,177  | 76.0%   |            |           | 0          | #DIV/0!   | -100.0%  |
| MAR       | 6,654,237  |            | -100.0%  | 5,023,927  | 1,096,359  | 6,120,285  | 75.6%   |            |           | 0          | #DIV/0!   | -100.0%  |
| APR       | 6,764,971  |            | -100.0%  | 5,205,232  | 1,176,188  | 6,381,419  | 76.4%   |            |           | 0          | #DIV/0!   | -100.0%  |
| MAY       | 7,743,493  |            | -100.0%  | 6,172,317  | 1,367,082  | 7,539,399  | 79.0%   |            |           | 0          | #DIV/0!   | -100.0%  |
| JUN       | 8,559,545  |            | -100.0%  | 6,898,326  | 1,593,714  | 8,492,040  | 80.0%   |            |           | 0          | #DIV/0!   | -100.0%  |
| FYTD      | 24,441,562 | 26,881,466 | 10.0%    |            |            |            |   |            |           |            |   |  |
| FY TOTAL: | 84,970,916 | 26,881,466 | -68.4%   | 66,175,205 | 15,342,604 | 81,517,809 | 77.9%   | 22,248,923 | 5,047,980 | 27,296,903 | 81.6%   | -56.5%   |

**COMMERCIAL TRAFFIC MTD**

| MONTH     | FY 2021   | FY 2022   | % Change | FY 2021    |           |            | FY 2021<br>Commercial<br>Revenue % of<br>Total Revenue | FY 2022   |         |           | FY 2022<br>Commercial<br>Revenue % of<br>Total Revenue | Total<br>Revenue %<br>Change<br>2021 vs.<br>2022 |
|-----------|-----------|-----------|----------|------------|-----------|------------|--|-----------|---------|-----------|--|--|
|           |           |           |          | EZPass     | Cash      | Total      |  | EZPass    | Cash    | Total     |  |  |
| JUL       | 594,654   | 586,814   | -1.3%    | 1,937,371  | 104,572   | 2,041,943  | 20.1%  | 1,916,826 | 101,456 | 2,018,281 | 17.5%  | -1.2%  |
| AUG       | 586,325   | 612,075   | 4.4%     | 1,909,988  | 112,911   | 2,022,899  | 19.0%  | 2,009,459 | 102,207 | 2,111,666 | 18.0%  | 4.4%   |
| SEP       | 588,722   | 586,773   | -0.3%    | 1,924,692  | 106,799   | 2,031,491  | 21.3%  | 1,925,527 | 94,336  | 2,019,863 | 19.9%  | -0.6%  |
| OCT       | 595,067   |           | -100.0%  | 1,941,218  | 108,117   | 2,049,335  | 21.7%  |           |         | 0         | #DIV/0!  | -100.0%  |
| NOV       | 520,512   |           | -100.0%  | 1,724,715  | 81,552    | 1,806,267  | 24.4%  |           |         | 0         | #DIV/0!  | -100.0%  |
| DEC       | 521,339   |           | -100.0%  | 1,735,128  | 69,366    | 1,804,494  | 25.6%  |           |         | 0         | #DIV/0!  | -100.0%  |
| JAN       | 495,348   |           | -100.0%  | 1,674,346  | 62,631    | 1,736,976  | 24.3%  |           |         | 0         | #DIV/0!  | -100.0%  |
| FEB       | 457,057   |           | -100.0%  | 1,537,314  | 51,497    | 1,588,811  | 24.0%  |           |         | 0         | #DIV/0!  | -100.0%  |
| MAR       | 564,615   |           | -100.0%  | 1,900,938  | 71,407    | 1,972,345  | 24.4%  |           |         | 0         | #DIV/0!  | -100.0%  |
| APR       | 567,421   |           | -100.0%  | 1,890,104  | 78,981    | 1,969,085  | 23.6%  |           |         | 0         | #DIV/0!  | -100.0%  |
| MAY       | 580,186   |           | -100.0%  | 1,913,358  | 93,151    | 2,006,509  | 21.0%  |           |         | 0         | #DIV/0!  | -100.0%  |
| JUN       | 616,662   |           | -100.0%  | 2,020,399  | 102,705   | 2,123,104  | 20.0%  |           |         | 0         | #DIV/0!  | -100.0%  |
| FYTD      | 1,769,701 | 1,785,662 | 0.9%     |            |           |            |  |           |         |           |  |  |
| FY TOTAL: | 6,687,908 | 1,785,662 | -73.3%   | 22,109,571 | 1,043,689 | 23,153,260 | 22.1%  | 5,851,812 | 297,998 | 6,149,810 | 18.4%  | -73.4%   |

Source: E-ZPass Revised Projection

\*Merrimack Exit 12 (Bedford Rd) Plaza closed effective 7/18/2014 9:00pm

\*Merrimack Exit 11 Plaza Closed effective 12/31/2019 11:59 pm